

63rd ARGE ANNUAL CONFERENCE
Stratford-upon-Avon
10TH – 11TH September

ARGE EPD Project
Roll out plans – Why EPD?



Developers Look for Green Buildings



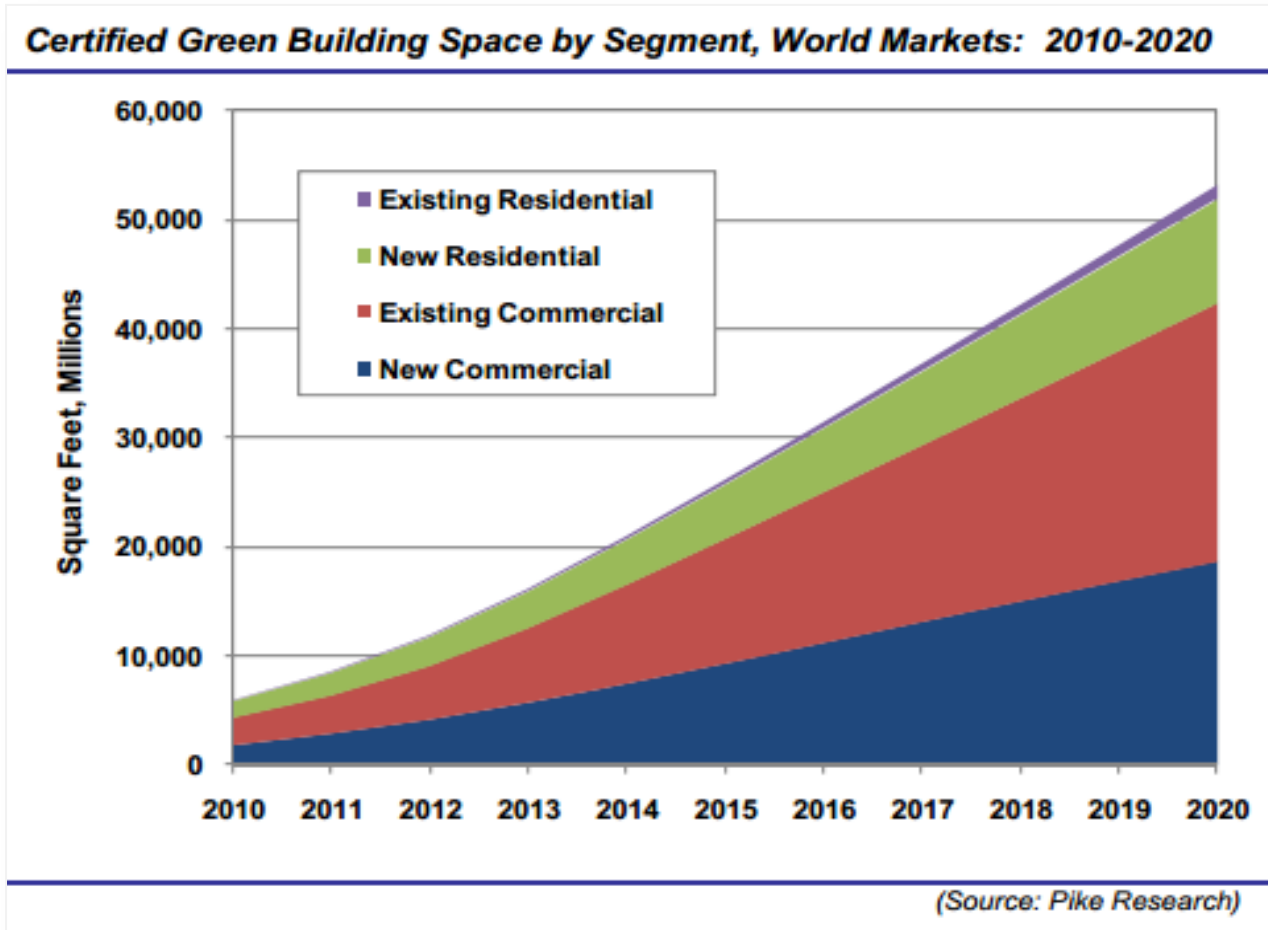
What is the value of my property in 10 years?

Green certification becoming a "must"

71% of interviewed decision makers:

"In future green certification is pre-requisite for profitable marketing of buildings."

Certified Green Building Space



Fast growth rates in certified building space

New Legal Requirements



2010 Energy Performance of Buildings Directive

- All new buildings must be nearly **zero energy** by 2020
- EU countries must set minimum **energy performance requirements**
- National **financial mechanisms** to improve energy efficiency of buildings

EPD's will become mandatory...

European Commission

- Harmonised product standards for **energy efficiency**
- Construction Products Regulation will make adoption of **harmonised standards mandatory**
- **Environmental Product Declarations** will be the measure

European Directives drive national legislation

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ARGE EPD Project

Roll out plans – Project overview and processes

Participating national associations: 12

- Austria
- Czech Republic
- Finland
- France
- Germany
- Italy
- Netherlands
- Poland
- Spain
- Sweden
- Switzerland
- United Kingdom

Financial overview on project

EPD 'production', varification and registration	EUR	
	gross	net
Licence Fee income from National Associations	123.301	103.614
CETIM consultancy agreement for 8 EPD's		84.550
CETIM consultancy agreement for additional 6 EPD's		7.592
CETIM consultancy total		92.142
IBU fees for varification and trade mark registration for 14 EPD's		7.500
Registration fee for 'ECO' label for 14 EPD's		770
IBU fees total		8.270
Expenses CETIM and IBU total		100.412
Balance		3.202

19% VAT

reduced from EUR 17.500 'list price'

VAT requirements for ARGE

- ARGE has not been VAT taxable so far
- Invoicing licence fees is VAT taxable under German law
- ARGE has to charge 19% VAT on the license fees
- **ARGE has applied for an EU 'UID' which allows ARGE to receive invoices at net value**
- **According to present income/ expense ratio, ARGE will be able to 'absorb' the VAT (no higher licence fees to be charged)**
- Invoices issued might have to be credited and reissued (information to follow)

What did ARGE promise at the Conference 2014? What will ARGE deliver?

Number of EPD's:

Promise:	8
To be delivered:	14

Delivery date:

Promise:	Q4 2015
To be delivered:	Q4 2015

Cost:

Promise:	EUR 110,000
To be delivered:	EUR 104,000

Roll-out process: General concept

- **National requirements:** ARGE will take responsibility and will be managing additional national requirements for EPD's ('Core EPD's' will be the platform)
- **Languages:** Original language is English; translations need to be certified (cost to be born by respective National Association)
- **Individualised EPD's:** ARGE will provide 'general' EPD's which can be individualised by National Associations (see next slide)

Individualisation on the front page only

- **The upper part** of the page is given by **IBU** as programme holder and cannot be adapted
- **The lower part** (photo or drawing) can/ will be individualised for the specific country by the respective **National Association** (including logo of National Association)
- **The only company-specific** reference will be made in relation to the licence on the bottom (name, logo, website, address)

ENVIRONMENTAL PRODUCT DECLARATION
as per ISO 14025 and EN 15804

Owner of the Declaration	ARGE
Programme holder	Institut Bauen und Umwelt e.V. (IBU)
Publisher	Institut Bauen und Umwelt e.V. (IBU)
Declaration number	TBC
Issue date	xx/xx/15
Valid to	xx/xx/20

Collective EPD – Sliding-door gears
ARGE – The European Federation of Associations of Locks & Builders Hardware Manufacturers

www.bau-umwelt.com / <https://epd-online.com>

IBU
Institut Bauen und Umwelt e.V.

ECO
PLATFORM

ARGE

MANTION
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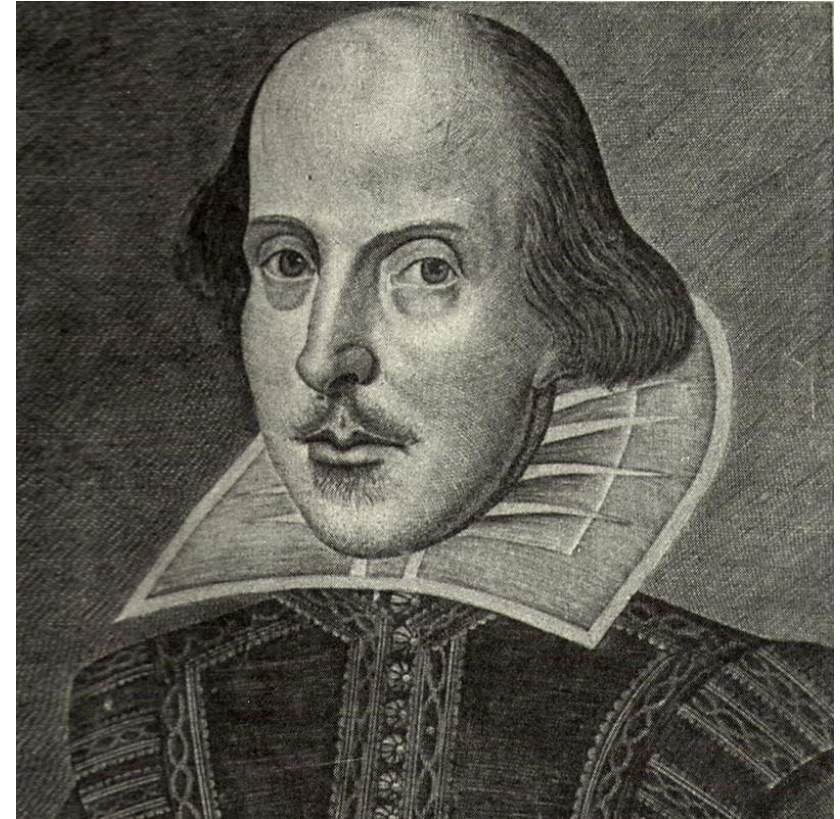
UNIQ

Roll-out process: Details

- **Reference to a specific product of a company:**
 A ‘**Letter of confirmation**’ issued by the National Association will list all products of a specific company covered by the EPD
- **Sub-license agreements:**
 They are extremely important for legally controlling the use of EPD’s by individual member companies of National Associations
- **Managing EPD's:** ARGE will issue a guideline addressed to National Associations and their member companies
- **Annual licence fees:** Will be charged as of 2016

ARGE EPD project:

To be or not to be ...



ARGE EPD project:

To be or not to be able to live up to our
commitment towards the ARGE members

– that was never a question !