

INVITATION



65TH ARGE ANNUAL CONFERENCE
14th – 15th September 2017

SALZBURG | AUSTRIA

INVITATION

Ladies and Gentlemen, Colleagues,

It is our pleasure to invite all members, colleagues and friends to the **65th ARGE Conference in Salzburg!** The main event will take place at the **Hotel Crowne Plaza – The Pitter******.

On Thursday, we will review the progress made on the 4 projects initiated at the ARGE Conference 2016 in France. You will also receive an update on the roll-out of the ARGE EPD (Environmental Product Declarations). Against the background of the development of the European construction industry (a lecture to be held by the Director General of the association 'Construction Products Europe'), we will address with you the critical matter of ARGE's vision for the year 2020 ('ARGE – Changing the game').

The first day of the Conference will be concluded with a gala dinner at the **Hotel Crowne Plaza – The Pitter** with a stunning view over the enchanting city of Salzburg.

Our AGM will be held on Friday; in addition, there will be more updates on our 4 ongoing projects. The official programme will be concluded by lectures on highly relevant and interesting subjects, namely 'Doing business with Russia - quo vadis?', and 'Digital transformation effecting our industry'.

As an optional programme on Friday afternoon, you will have the opportunity to visit one of MACO's factories, a leading European manufacturer of window and door hardware (<http://www.maco.eu/int-en/>), followed by a dinner at Salzburg's oldest restaurant, the "Blaue Gans" (blue goose).

We hope that both the business program as well as by the social events will make you want to attend! It is our ambition and commitment to make your participation at the ARGE Conference 2017 rewarding and memorable! See you in Salzburg!



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Stefan Ehrlich-Adám
Chairman BSB



Hans Weissenböck
Chairman ARGE



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PROGRAMME

Thursday, September 14th, 2017

12:00 – 14:00 **Grand Hotel Crowne Plaza – The Pitter**
Registration of delegates and partners; buffet lunch

Business programme:

14:15 – 14:30 **Welcome of delegates**
Hans Weissenböck, Chairman of ARGE

14:30 – 14:45 **The Austrian Association ‘Berufsgruppe Schlösser & Beschlagindustrie’ (BSB)**
Stefan Ehrlich-Adám, Chairman of BSB

14:45 – 15:30 **Trends in the Construction Industry in Europe**
Christophe Sykes, Director General of Construction Products Europe (CPE)

15:30 – 16:00 **ARGE 2020 – ‘Changing the Game’**
ARGE Executive Board

16:00 – 16:30 **Coffee break**

16:30 – 17:00 **ARGE EPD roll-out – status and tasks ahead**
Achim Kieker, Secretary General of ARGE

17:00 – 17:20 **Update on progress with ‘Application of standards covering Smart Homes, connected devices and elmech technologies’**
Paul Browne, ARGE Executive

17:20 – 18:15 **Update on ARGE’s future direction of standard developments**
Hans Weissenböck and Bruno Rosevich, ARGE Executive

Programme for partners:

14:30 – 16:30 **Guided sightseeing walk through Salzburg**

Dinner on Thursday:

19:30 – 23:30 **Gala dinner at Imlauer Sky Bar / Hotel Crowne Plaza – The Pitter**



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Friday, September 15th, 2017

06:30 – 09:00 **Individual breakfast**

Business programme:

09:00 – 09:20 **Update on progress with developing ‘Security requirements for the administration of Master Key Systems’**
Urban Doverholt, ARGE Executive

09:20 – 09:40 **Update on progress with ‘Creating a recognised European quality brand’**
Denis Schnœbelen; ARGE Executive

09:40 – 10:30 **Open Annual General Meeting**

10:30 – 11:00 **Coffee break**

11:00 – 11:30 **Doing business with Russia - quo vadis?**
Dr. Dietmar Fellner, former Commercial Counsellor of Austria in Russia
Partners are invited to attend this lecture.

11:30 – 12:15 **Digital transformation effecting our industry**
Dr. Andreas Häberli, Chief Technology Officer of dormakaba Group
Partners are invited to attend this lecture.

12:15 – 12:30 **Conclusions and wrap-up by the Chairman**

Programme for partners

09:00 – 12:30 **Individual time to enjoy the city of Salzburg – and/or**

11:00 – 12:30 **Attending Conference lectures (see above)**

Delegates and Partners

12:30 – 14:00 **Lunch at Grand Hotel Crowne Plaza – The Pitter**

End of official programme



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Optional programme for delegates and partners for Friday afternoon and evening

14:30 – 17:30 **Visit to company MACO in Salzburg**, one of Europe's leading manufacturers of window and door hardware

19:30 – 22:30 **Dinner** at the oldest restaurant in Salzburg 'Blaue Gans'

Proposals for spending Saturday and Sunday in and around Salzburg

HANGAR-7, owned by Red Bull founder Dietrich Mateschitz is not a hangar in a traditional sense but rather a multifunctional building with a collection of 25 historical airplanes, helicopters and Formula One racing cars and is home of the Flying Bulls, an Austrian aviation team. It houses a restaurant, two bars, a lounge and is open to the public. HANGAR-7 is also home to the Michelin starred restaurant Ikarus.



... or sightseeing in Salzburg (www.salzburg.info/en/sights)

... or enjoying the 'Salzkammergut', a lovely area only a short drive from Salzburg, with green meadows and forests, blue and green lakes and mountains for hiking (www.salzkammergut.at/en)

REGISTRATION

General Information

Conference Venue

[Crowne Plaza The Pitter](#) ****

Rainerstraße 6-8, 5020 Salzburg

phone +43 662 889 780

fax +43 662 878 893

e-mail: cp.pitter@imlauer.com

Dates

September 2017

From Thursday 14th, 12:00, until Friday 15th, 23:00

Fees include

Registration fee for a delegate includes the programme on Thursday and Friday until lunch:

Lunches on Thursday and Friday including drinks; participation at the conference with coffee breaks; gala dinner at the Imlauer Sky Bar, Crowne Plaza, including drinks

Registration for a partner includes the programme on Thursday and Friday until lunch:

Lunches on Thursday and Friday including drinks; guided sightseeing walk through Salzburg; gala dinner at the Imlauer Sky Bar, Crowne Plaza, including drinks

Optional booking for delegates and partners for Friday's programme:

Visit to MACO and dinner at the restaurant 'Blaue Gans', including drinks

Conference Fees

▪ Conference fee for a delegate:	235.- €
▪ Conference fee for a partner:	160.- €
▪ Fee for optional programme on Friday afternoon and evening (visit to MACO, and dinner at the restaurant 'Blaue Gans', including drinks):	75.- €

Language

The Conference will be held in English.



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Hotel booking

ARGE has made room reservations for different kind of rooms at the **Hotel Crowne Plaza – The Pitter** for the two nights from September 14th to 16th. There are rooms available also for the previous night, as well as for the night from September 16th to 17th. The **Hotel Crowne Plaza** is located close to the centre of Salzburg. Due to the parking restrictions in Salzburg, when arriving by car we recommend the Mirabell-Congress-Garage, 2-3 minutes to walk, € 18,-/24h.

The **room price per night** for ARGE delegates and partners at the **Hotel Crowne Plaza – The Pitter** is € 149.- for single occupancy, and € 167.- for double occupancy, including breakfast. There are supplements on higher grade rooms and suites. Rates include VAT. You are kindly requested to **make your own bookings, using the code “[ARGE Conference 2017](#)”**.

Please note that the ARGE reservation at **Hotel Crowne Plaza – The Pitter** is **only valid until June 30th, 2017**. In case you intend to participate at the ARGE Conference 2017 and want to stay at the Hotel Crowne Plaza – The Pitter, we recommend to make reservations as soon as possible, but by June 30th latest, as hotels in Salzburg are very well booked at that time of the year. **You can cancel your reservation at the Hotel Crowne Plaza – The Pitter free of charge until September 8th, 2017.**

Attire

Thursday:	Buffet lunch	casual
	Conference	business attire
	Gala Dinner	evening attire
Friday:	Conference	business attire
	Visit to MACO	casual
	Dinner at Blaue Gans	casual

Registration details

Please complete the [registration form](#) until **July 31st, 2017** and return it to:

Gabriele Wenner

Association of the Austrian Locks & Builders Hardware Manufacturers
Wiedner Hauptstrasse 63, 1045 Vienna, AUSTRIA

Phone +43 5 90 900 3465

E-Mail: wenner@fmti.at

Payments for registration fees should be made to ‘EVVA Sicherheitstechnologie GmbH’

Raiffeisen Bank Int. AG

IBAN: AT82 3100 0006 0066 9705

BIC: RZBAATWW

Please state “ARGE” and the **NAME OF DELEGATE/PARTNER**

For further information, please contact

Association of the Austrian Locks & Builders Hardware Manufacturers

Mrs Gabriele Wenner at wenner@fmti.at