

ARGE Annual General Meeting 2016

Le Touquet Paris-Plage

15th – 16th September



ARGE Annual General Meeting 2016



Report of the Board

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Underlying mission as defined 2013

- Be a strong industry representative on a European level
- Be a proactive service provider to the National Associations and their members
- Provide competitive advantages to the member companies of our members

Report of General Secretary

Executive Board, General Secretary and Office

■ Chairman and Executives:

- **Hans Weissenböck, AT** (Chairman) – *term expires at ARGE Conference 2016*
- **Paul Browne** (Executive), **UK**
- **Denis Schnœbelen** (Executive), **FR**
- **Urban Doverholt** (Executive), **SE** – *term expires at ARGE Conference 2016*
- **Bruno Rosevich** (Executive), **IT**
- **Stephan Schmidt** (Executive), **DE** – *resigned beginning of 2016*
- Note: According to ARGE's Constitution there could be two more Executives on the Board

■ General Secretary: Achim Kieker, DE

- **Office: Velbert, DE** (at the location of German Association 'Fachverband Schloss- und Beschlagindustrie e.V.')

Working Groups (WG's)

- **Active Working Group:**
 - **WG C: 'Standardisation' (Convenor: Pierre Vilain, FR)**

- **Other WG's are dormant**

Meetings and telco's of Executive Board

(in addition to EPD project meetings and telco's)

■ 5 Executive Board face to face meetings

- Nov. 5th, 2015, Stockholm
- Jan. 25th, 2016, Düsseldorf
- April 7th, 2016 ,Düsseldorf
- June 28th, 2016, Düsseldorf
- Sept. 15th, 2016, Le Touquet Paris-Plage

■ 5 Executive Board telco's

- Dec. 3rd, 2015
- Dec .17th, 2015
- March 1st, 2016
- July 21st, 2016
- Aug. 30th, 2016

Report of Chairman

Main activities of Executive Board

since ARGE Conference 2015

- **Dominating task has been EPD project** (establishing 14 EPD)
- **Participation in CEN standardisation work** (TC 33 WG4), but progress has been discouraging
- **Fostering communication with ECO**, the pan-European platform of EPD Programme Holders
- **Approach towards increasing the engagement level of manufacturers** (workshops for defining future work programme)
- **Marketing communication activities** (Website, direct mails) further improved and intensified
- **Revision of ARGE Constitution**
- **Participation at BHMA Fall 2015 Meeting** (Builders Hardware Manufacturers Association, North America): Sharing experience concerning EPD project and marketing activities

Planned but not done ...

- **Meeting with European Commission / CEN/CENELEC** (subject: speeding up process of establishing or revising specific key product standards and improving cooperation)

Reason: Timing problems

- **Following up cooperation with EDSF concerning EPD's**

Reason: (1) EDSF had a change in General Secretary position

(2) It seems that EDSF wanted to get a 'free ride'

Report of WG C Convener

Standardisation

WG C Members

- Paul Browne (UK)
- Susanne Buschmann (Switzerland)
- Philippe de la Croix (France)
- Paul Duggan (UK)
- Heinz-Eckhard Engel (Germany)
- Michele di Geronimo (Sweden)
- Joachim Kieker (ARGE)
- Arjen Koole (Netherlands)
- Markus Kornhofer (Austria)
- Inge Liden (Sweden)
- Herbert Maté (Austria)
- Bruno Rosevich (Italy)
- Jukka Sadinmäki (Finland)
- Stephan Schmidt (Germany)
- Martial Schneider (France)
- Denis Schnoebelen (France)
- Marijn Van der Wal (Netherlands)
- David Whitworth (UK)
- Pierre Vilain (France) – Convenor
- ARGE ExB Members have a standing invitation to participate

New members are welcome !

WG C Activities since the ARGE Conference 2015

- 2 meetings (April 2016 and September 2016)
- Generic EPDs Project
- Update of FAQs in the website
- Standardization matters

Some standardization issues dealt by WG C

- Information about EN standards in progress
- Delays for releasing harmonized standards due to CEN/EC administration
- Wrong use of EN1627 (burglary doors) for cylinders or locks
- Possible extension of CE marking to AVCP 3
- IEC DDL standard from Korea vs PrEN 16867

Report of the Board: Outlook

Next 12 months ...

- **Roll-out of ARGE EPD**
- **Communication with ECO**, the pan-European platform of EPD Programme Holders
- **Workshop results will determine the work of Executive Board**
- **CEN standardisation work** (TC 33 WG4, CEN/CENELEC, European Commission)
- **Marketing communication activities** (Website, direct mails)

Report of the Board: Financials

(details see P&L pdf and hand-out)

- **AR GE closed the accounts 2015 with a profit of EUR 5,646**
(2014: profit of EUR 7,423)
- **Forecast 2016 and Budget 2017 show modest profit again**

P&L (see hand-out)

P&L for ARGE's operations (not including EPD project)							
EUR	2013 audited	2014 audited	2015 Budget	2015 audited	2016 Budget	2016 Forecast	2017 Budget
Income							
Membership fees	61.847	66.505	70.847	66.505	68.505	70.809	70.809
Other income	1.402	-	-	-	-	-	-
Total Income	63.249	66.505	70.847	66.505	68.505	70.809	70.809
Expenses							
General Administration							
Secretary	31.780	34.294	35.000	36.923	35.000	37.000	37.000
Technical Consultant	7.567	-	-	-	-	-	-
Office expenses	6.424	6.540	6.500	6.902	6.500	6.900	7.000
Travel expenses	5.266	5.974	8.000	4.624	6.000	5.000	5.000
Meeting expenses	1.655	1.325	2.000	1.053	2.000	1.500	1.500
Bank charges	555	576	800	858	800	850	850
Accounting & Audit fees	1.870	3.276	3.000	3.237	3.000	3.300	3.500
G&A Miscellaneous	-	-	2.000	-	2.000	500	1.000
Marketing							
Marketing Executive	3.641	-	-	-	-	-	-
Marketing Services	8.554	3.684	4.500	4.178	4.500	4.200	4.500
Webhosting/Provider	2.776	7	500	2.479	500	500	500
Membership fees (e.g. CEN)	2.190	151	800	605	800	600	800
ARGE Conference	7.157	913	1.800	-	1.000	-	-
Marketing Miscellaneous	-	-	1.000	-	1.000	2.000	3.000
Total Expenses	79.434	56.740	65.900	60.859	63.100	62.350	64.650
Profit / Loss	-16.186	9.765	4.947	5.646	5.405	8.459	6.159
Written off receivables in 2015							
Membership fees from PL, HU and DK	-5.069	-2.342					
Adjusted Profit / Loss in 2013 and 2014	-21.255	7.423					

Proposal for approval of Report of the Board and of accounts 2015, and proposal for discharging of Board

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Proposal for amending 'AR GE Constitution'

Proposal for amending 'ARGE Constitution'

- **3.2.1 (Guest members):**

The last sentence 'A National Association has then to be formed within reasonable time' shall be deleted.

Reason: In countries with only a few manufacturers there can be interest of the manufacturers to benefit from ARGE membership, but forming a National Association might be a problem

- **4.1 a) (Objectives):**

The sentence 'To create the climate and agree guidelines for best practices within the activities of ARGE members.' shall be deleted.

Reason: To avoid misinterpretation in relation to anti-competitive behaviour

Proposal for amending 'ARGE Constitution' (contd.)

- **5.4 and 5.5: (Re-election of Chairman and Executives):**

The Constitution of 2011 foresees that a re-election can only take place after a 12 months 'cool-off period'. It is proposed to allow an immediate re-election (one time for the Chairman, twice for Executives)

Reason: A 'cool-off period' is not really practical.

- **5.10 (Executives):**

It is proposed to delete the sentence: 'A General Secretary of a Member Association may be elected as an Executive'.

Reason: The present ARGE Executive Board believes that Executives should be owners or senior representatives of companies, as it is foreseen already in the present ARGE Constitution 'as a rule'.

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Election of Executive Board Members

- **Urban Doverholt was elected as Executive at AGM 2013**
(first term)

Urban stands for re-election

- **Hans Weissenböck was elected as Chairman at AGM 2013**
(first term)

Hans stands for re-election

AR GE Conference 2017

Salzburg, Austria – 14th – 16th September 2017



See presentation tonight ...

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Any other business

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C'est tout! Merci!